

TEMPLE UNIVERSITY SCHOOL OF MEDICINE POLICY AND PROCEDURES FOR FACULTY RELATIONSHIPS WITH INDUSTRY REPRESENTATIVES

DO's:

- You may meet with representatives from industry by appointment in your office away from patient care areas.
- You may accept company brochures, product information and reprinted peer review articles while understanding the necessarily biased nature of these materials.
- You may allow industry representatives to address trainees, staff or faculty for an educational purpose and only if the information cannot be obtained in any other way. (*Consider if pharmacy can provide similar information to the group*)
- You may allow non-marketing product specialists to visit patient care areas only if this is necessary to demonstrate the appropriate use of a device or product.
- You may participate in scientific consulting with companies and receive reasonable remuneration for this activity.
 - o You must receive payment based on a reasonable hourly rate. You must keep a record of the work performed and you must invoice the company.
 - o Please be aware that these payments will be recorded on the CMS website and must be reported in your TUSM COI disclosure as well.
 - o TUSM will not review your personal contract with industry. However, you must provide the company for whom you are consulting, with the IP Rider from the University stating our policy on intellectual property rights. The company must sign and return the IP Rider prior to you beginning any activity covered by such contract.
 - o If travel is required for consulting or training activities, industry may pay for reasonable travel, accommodations and meals. Please be aware that these payments will be recorded on the CMS website. The travel must also be reported on your TUSM COI disclosure.
 - o The company may not directly donate the funds to TUSM on your behalf. You are free to donate the funds yourself after receiving the payment.
 - o Finally, you must have the approval of your division chief or department chair to participate in the activity, even if no time away is required.
- You may participate in a company's training activities. You can receive training or you may participate as a trainer.
 - o Please be aware that these payments will be recorded on the CMS website and must be disclosed on the TUSM COI website as well.
 - o TUSM will not review your personal contract with industry. However, you must provide them with the IP Rider from the University stating our policy on intellectual property rights. The company must sign and return the IP Rider prior to you beginning any activity covered by such contract.
 - o Finally, you must have the approval of your division chief or department chair to participate in the activity, even if no time away is required.
 - o If travel is required for consulting or training activities, industry may pay for reasonable travel, accommodations and meals. Please be aware that these payments will be recorded on the CMS website. The travel must also be reported on your TUSM COI disclosure.
 - o Be aware that many companies' contracts for trainers require that you provide your own malpractice insurance. Temple malpractice WILL NOT cover your activities at another institution.
 - o Should the training activity take place at Temple, the payment must go to TUP rather than to you.

- You may participate in scientific research sponsored by industry. If the work is to be done at Temple, industry must have a contract with the Temple research office. You may not sign contracts on behalf of Temple. The appropriate contact is the Office of Clinical Trials Administration, 215-707-9639.
- You must list any industry representatives or others retained by industry who contribute or assist in the composition of such work as contributors or authors on any research manuscript or article on which you appear as an author. In addition, their industry affiliation must be disclosed in the published article. You must maintain editorial independence regarding the content of the manuscript and must provide final approval of the version to be published. Please be aware that payments to a medical writer by a company may be attributed to you as a “transfer of value” on the CMS website.
- Industry may sponsor a CME event at Temple but the payment must be in the form of an unrestricted medical grant and must go to the CME Office who will ensure that the appropriate regulations are followed. Please be aware that if part of the industry funds is used to supply food, it is likely that every attendee will be reported on the CMS website.
- You may be sponsored by industry for a CME talk. Note that ACCME regulations prohibit industry from paying a speaker for a CME talk directly. However, understand that it is most likely that this honorarium will be reported on the CMS website.
- Consider calling our pharmacy for questions regarding comparisons between medications or for consultation regarding appropriate indications rather than relying on an industry rep. Contact
- If you have questions, email coihsc@temple.edu or call the COI office: Adam Nester, JD –Director of COI (2-1986) coisom@temple.edu or Susan Wieggers, MD – Senior Associate Dean of Faculty Affairs (2-6920) susan.wieggers@tuhs.temple.edu.

DON'Ts:

- You may not accept any gifts from an industry representative – this includes books, meals, beverages, pens, pads etc. The only exceptions to this restriction are listed above.
- Under no circumstances may industry representatives bring food into the institution for staff, employees, house staff etc. even if they are meeting with a large group.
- Under no circumstances may industry sponsor holiday parties, journal clubs or take trainees out for a meal.
- You may not accept any samples from industry for any reason unless you have the prior approval of pharmacy (this is restricted to a small number of devices necessary to be on hand for patient education).
- You may not participate in a speaker's bureau for any company.
- You may not give non-CME talks directed at medical practitioners. This includes restaurant talks – even if they are “unbranded” and you have control of the content. These are marketing activities and paid for by the company's marketing budget and so are not allowed.
- You may not be an author on any article that is “ghost-written” by industry representatives or others retained by industry, where you have not had a significant contribution to the study or do not have final approval of the version to be published.
- You may not endorse any product, device or medication in any advertisement that in any way uses the Temple name. If you do endorse a product without mention of Temple, you may not be paid for the endorsement. While allowed, this activity is discouraged.
- You may not receive payments on a retainer. Any payment from industry must be for a specific and allowable activity.